

## Cross-Border Education and Development Co-operation with German higher Education Institutions- expectation from the south.

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The presentation will focus on 4 different aspects, which- from my feeling- are represent “Expectation” from the south country:

1. In order to achieve the goal of development co-operation, the operating time of the co-operative project should be reasonable about 5 -10 years. The problem in this is nobody can commit such a long time project.
2. Cost sharing and tuition fee are acceptable in principle, in practical it should be well considered especially the ability to pay by the southern parent, their euro is very small! Nowadays question about cost-benefit is also increasing more and more. Global corporate or private business may believe in buying the instant scholar rather than invest in staff education.
3. People from the east culture give high value of friendship and generosity growing from “working together”. The reason may be that it is the factor of success in development co-operation and sustainability of those success, which may probably obtain. The western partners in general are however serious in the immediate target or success.

4. Networking and future activities should be prepared to maintain and strengthen the co-operation and provide the opportunity for cultural exchange.